

A photograph of three people smiling at the camera. On the left is a man with glasses and a blue shirt. In the center is a woman with long red hair wearing a striped top. On the right is a woman with dark hair in a bun wearing a black top. They are standing in front of a pink and orange backdrop with the words "Philanthropy" and "MAMI" visible.

Philanthropy
miami

Growing Leaders. Connecting Community. Leading Change.

IMPACT REPORT 2025

Strengthening Miami's nonprofit ecosystem
through leadership, connection, and capacity.

BOARD OF DIRECTORS

Guided by a deep commitment to community impact, PhilanthropyMiami's Board of Directors provides leadership, perspective, and stewardship in support of the organization's mission.

Their service helps strengthen the foundation for PhilanthropyMiami's continued growth and sector-wide impact.

EXECUTIVE BOARD



Norie Del Valle
Board Chair

Chief Impact Officer,
United Way Miami



M. Kristina Raattama
Vice Chair

Owner & Founder,
MK Consulting, LLC



Alison Grewe
Treasurer

President & CEO,
Miami Jewish Health Foundation



Michelle Shirley
Secretary

CEO & Chief Heart Officer,
Be Strong International

MEMBERS



Abbey Chase

President & CEO,
Chase Marketing Group



Ana C. Martinez

Development Expert



Carla Crossno

CEO,
Hatched



Jasmin Grant

Senior Director of
Development,
Baptist Health Foundation



Joan Casanova Gonzalez

Senior Executive Director
Southeast Florida,
American Cancer Society



Kamali-Ann Burke

Senior Vice President,
Fenton



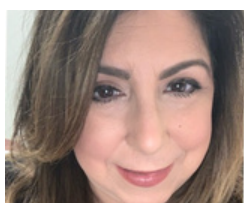
Kerry-Ann Royes

President & CEO,
YWCA South Florida



Marlon Hill

Partner,
Weiss Serota Helfman
Cole + Bierman



Nikki Packer, CAP®

VP, Senior Philanthropic Specialist,
Wells Fargo Private Bank



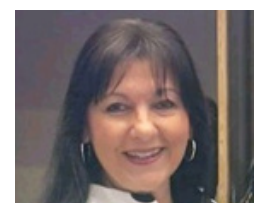
Steven Schwartz

Principal Advisor,
Philanthropic Visions



Suzanne Jewell

Chief Experience Officer,
Patch of Heaven Sanctuary



**Tania Castroverde
Moskalenko**

CEO, Sarasota Performing
Arts Foundation

LETTER FROM THE EXECUTIVE DIRECTOR & BOARD CHAIR

Dear Friends and Partners,

This past year has made one thing clear: a strong nonprofit sector is essential to the future of our community, but it doesn't happen by chance. Across Miami, nonprofit leaders are navigating growing needs while facing an increasingly uncertain funding environment. And yet in the face of shrinking public dollars and stretched resources, our community continues to show up. Nonprofit leaders and teams are sharing knowledge, supporting one another, and collaborating to find new and innovative ways forward.

In moments like this, the strength of our sector depends not only on individual organizations but on a collaborative infrastructure that intentionally brings leaders together.

At PhilanthropyMiami, our role is to help build that connective tissue. As a neutral convener for the nonprofit and philanthropic community, we create spaces where leaders can learn from one another, build meaningful partnerships, and collectively address the challenges facing our region. This is our charge—to grow leaders, to connect the community, and to lead the change.

Over the past year, our work has continued to evolve. This report reflects the progress we made together. From cross-sector convenings and leadership programs to advocacy efforts and new initiatives like the Board Match Pilot, each step represents our shared commitment to strengthening the nonprofit ecosystem in Miami.

As we look ahead, we remain optimistic about what is possible when leaders tap into the power of collaboration. Though the challenges facing our community are real, we know what can happen when a community comes together to face them.

With your support, we are building a stronger, more connected nonprofit sector, and we thank you for being part of this work.

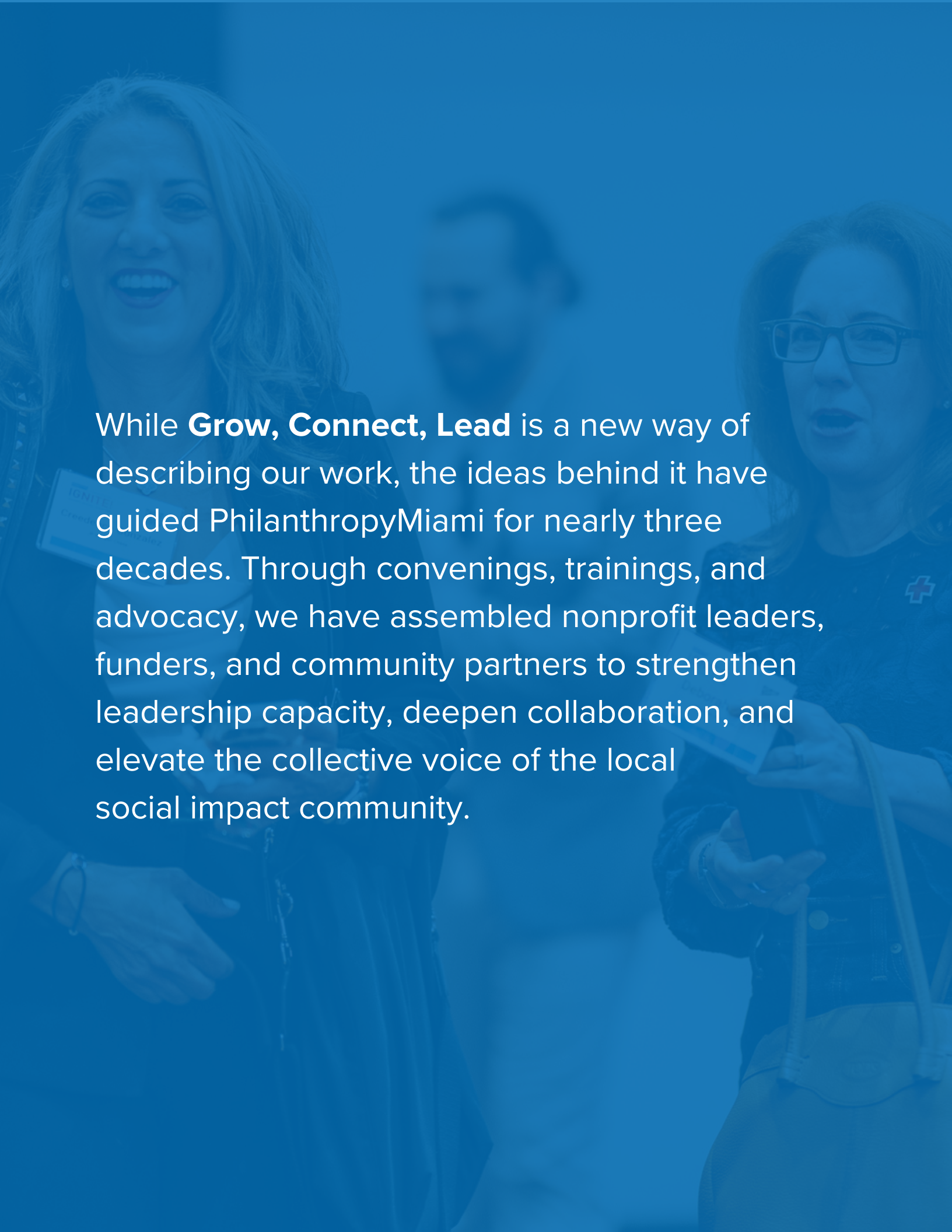
Yours In Service,



**FERNANDA
JORGENSEN**
Executive Director



**NORIE
DEL VALLE**
Board Chair



While **Grow, Connect, Lead** is a new way of describing our work, the ideas behind it have guided PhilanthropyMiami for nearly three decades. Through convenings, trainings, and advocacy, we have assembled nonprofit leaders, funders, and community partners to strengthen leadership capacity, deepen collaboration, and elevate the collective voice of the local social impact community.

AT A GLANCE

Strengthening the Sector

Nonprofit leaders entered 2025 facing growing community needs, funding uncertainty, and increasing demands on their organizations. Throughout the year, PhilanthropyMiami created spaces where leaders could learn, collaborate, and build the relationships needed to strengthen Miami's nonprofit ecosystem.

Through PhilanthropyMiami's conferences, convenings, learning experiences, and leadership programs, leaders strengthened relationships, shared knowledge, and built the collective momentum needed to lead the sector into what comes next.



636

Sector Leaders &
Professionals Engaged



359

Organizations
Represented

97.5

 Hours of
Programming

88

 Scholarships Awarded
to Support IGNITE!
Participation



GROW

Building Skills, Strengthening Organizations

Strong organizations are built by leaders with the tools, support, and space to grow.

IGNITE! 2025 LEADING BOLDLY, TOGETHER

As PhilanthropyMiami's signature annual conference, **IGNITE!** brings together nonprofit professionals, funders, corporate partners, and community leaders to learn, connect, and strengthen the nonprofit sector across South Florida.

The 2025 conference theme, ***Leading Boldly, Together***, reflected a growing recognition that the challenges facing our communities require both courageous leadership and deep collaboration.

IGNITE! serves as a neutral convening space where nonprofit leaders gain inspiration, practical skills, stronger networks, and a renewed commitment to deepening the impact of the social sector leaders.



*"I left feeling
re-energized
about the work
we do in the
nonprofit sector."*



IGNITE! BY THE NUMBERS

347

IGNITE!
Attendees

228

Organizations
Represented

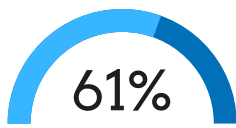
48

IGNITE!
Speakers

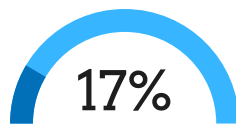
35

IGNITE! Executive
Coaching Sessions

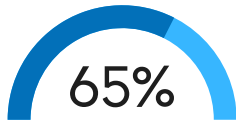
ATTENDEE PROFILE



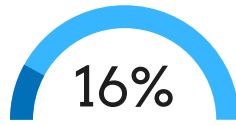
Executive
Leadership



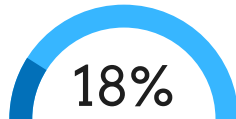
Fundraising
Professionals



Nonprofit
Organizations



Funders &
Foundations



Corporate Partners
& Sponsors

ATTENDEE EXPERIENCE



9.1 / 10
overall rating



97%
positive networking
experience



86%
found content
highly useful



92%
plan to attend again

What Participants Valued Most

Leadership Development

Sessions focused on leadership growth, mindset, and executive development resonated strongly.

Peer Connection

Attendees valued opportunities to build relationships and exchange ideas with nonprofit leaders across South Florida.

Practical Learning

Participants highlighted actionable tools and strategies they could immediately apply within their organizations.

GROWING LEADERSHIP CAPACITY THROUGH LEARNING DEEP DIVE + THE ACADEMY

As nonprofit leaders moved from late 2024 into 2025, many were navigating a rapidly changing landscape. Questions about funding, workforce sustainability, community needs, and organizational resilience were becoming increasingly urgent.

Throughout the year, PhilanthropyMiami created opportunities for nonprofit professionals to learn from experts, connect with peers, and access practical strategies they could immediately apply within their organizations.

Through the **Deep Dive Series** and **The Academy at Miami Dade College**, leaders explored topics ranging from fundraising and board engagement to resilience, strategic communication, and team development.

These learning opportunities were designed to strengthen individual organizations and support a stronger nonprofit sector where leaders feel connected and prepared to navigate change together.



50

nonprofit professionals participated in structured learning opportunities, with nearly half serving in executive or senior leadership roles.



DEEP DIVE SERIES

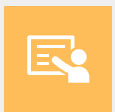
6 sessions | 30 nonprofit professionals

Sessions addressed leadership, resilience, fundraising, board engagement, and team development



93%

gained actionable tools or strategies



4.86 / 5

presenter expertise (rating)

"It was valuable being in a room full of accomplished people looking to learn more about building resilience."

THE ACADEMY AT MDC

2 Courses | 20 Nonprofit Professionals

Courses focused on fundraising, strategic engagement, and organizational leadership



55%

leadership-level participation



4.7 / 5

content relevance

"The course provided a wealth of practical information and was delivered by knowledgeable instructors."

Expanding Access Through Virtual Learning

In addition to the Deep Dive Series and The Academy, PhilanthropyMiami offered virtual learning opportunities designed to meet nonprofit professionals where they were. These sessions offered 12 hours of virtual learning and created accessible entry points for leaders and staff seeking practical guidance in an easily digestible format.

The content reflected the evolving needs of the sector, with sessions focused on strengthening visibility, fundraising capacity, technology adoption, data literacy, advocacy readiness, organizational strategy, and responsible use of AI.

Collectively, these offerings helped nonprofit professionals stay informed, adapt to emerging challenges, and build practical skills they could bring back to their teams and communities.



CONNECT

**Creating Spaces Where Trust and
Collaboration Thrive**

Connection is infrastructure. We create the
spaces where collective impact happens.

DONOR NEXT DOOR 2025- THE STARS AMONG US

For 25 years, **Donor Next Door** has celebrated the donors, volunteers, advocates, and champions whose generosity strengthens our community. As one of PhilanthropyMiami's signature events, the program recognizes those whose support helps nonprofit organizations advance their missions and deepen their impact.

The 2025 celebration, themed *The Stars Among Us*, highlighted the extraordinary service, philanthropy, and leadership of individuals making a lasting difference across South Florida.

IMPACT AT A GLANCE

25

Years of Donor
Next Door

330

Attendees

21

Nonprofit
Organizations
Participated

21

Community
Champions
Honored

2025 Hank Raattama Community Champion

Pat Morris, Senior Manager, Civic & Philanthropic Partnerships from the Office of Mayor Daniella Levine Cava, was recognized for a lifetime of service and leadership that has strengthened communities across South Florida. Through his work in the nonprofit, philanthropic, corporate, and public sectors, Pat has helped build partnerships, mobilize resources, and create lasting impact. His commitment to collaboration and community reflects the very spirit of the Hank Raattama Community Champion Award.



NONPROFIT EXECUTIVE ALLIANCE (NEA) PARTNERSHIP

Strengthening Executive Leadership Through Peer Connection

Leading a nonprofit can be isolating, particularly during periods of uncertainty and change. Through our partnership with the **Nonprofit Executive Alliance (NEA)**, PhilanthropyMiami continued to create opportunities for nonprofit CEOs to connect with peers, share challenges, exchange ideas, and strengthen their leadership alongside others navigating similar realities.

In 2025, local participation in the network grew significantly, reflecting a growing demand for trusted spaces where executive leaders can learn from one another, build relationships, and engage in conversations that strengthen both their organizations and the broader nonprofit sector.

Beyond peer connection, the partnership also created opportunities for nonprofit leaders to engage in collective advocacy and leadership development. From executive roundtables at **IGNITE!** to participation in **Nonprofit Day in Tallahassee**, CEOs were able to build relationships, share perspectives, and help elevate the voice of the nonprofit sector.

NEA PARTNERSHIP HIGHLIGHTS

63%

growth in Miami-Dade
NEA membership

49

nonprofit CEOs
engaged locally

75+

executives
participating in
CEO roundtables
at IGNITE

5

nonprofit CEOs
advocating in
Tallahassee



"NEA has given me a deep sense of connection with other leaders and partners—people with whom I can exchange ideas and receive meaningful feedback. Some challenges are unique to CEOs, and having a space for collaboration and support is essential to leading our organizations effectively."

- Ire Diaz | CEO, Advocacy Network on Disabilities

SPARK SUMMIT

Advancing Collaboration in South Dade

Spark Summit brought nonprofit leaders, funders, and community partners together to explore the opportunities and challenges facing Deep South Miami-Dade. Through facilitated conversations, participants surfaced shared priorities, strengthened relationships, and identified new opportunities for collaboration across organizations and sectors.

While discussions highlighted ongoing challenges—from funding and workforce development to transportation and access to services—a consistent theme emerged: meaningful progress depends on stronger connections, greater coordination, and a willingness to work together.

IMPACT SNAPSHOT

52

Leaders Convened

40+

Organizations
Represented

60%

Executive-level
Leadership

**CROSS-
SECTOR**

Participation from
nonprofits,
philanthropy,
business, and civic
leadership



WHAT WE HEARD

Strengthening Organizational Capacity

Leaders identified a need for resources that support long-term sustainability, including leadership development, board engagement, technology adoption, communications capacity, and flexible funding.

Responding to Community Needs

Conversations highlighted barriers affecting residents across Deep South Miami-Dade, including transportation, mental health access, financial literacy, and language accessibility.

Advancing Collaboration

Participants expressed a strong desire for greater coordination across organizations, including shared resources, stronger communication channels, and collaborative approaches to addressing community challenges.



LEAD

Strengthening the Voice and Leadership of the Sector

A stronger sector needs leaders who can turn insight into action and speak with clarity when it matters most

PUBLIC FUNDING CUTS ARE DESTABILIZING ESSENTIAL SERVICES ACROSS THE REGION

In 2025, funding uncertainty created real concern for community-based organizations across Miami-Dade. PhilanthropyMiami responded by listening to nonprofit leaders, gathering sector data, and turning those insights into tools for advocacy and action.

By helping leaders better understand the moment, speak with greater clarity, and engage more confidently in policy conversations, this work strengthened the sector's ability to advocate for the communities it serves.



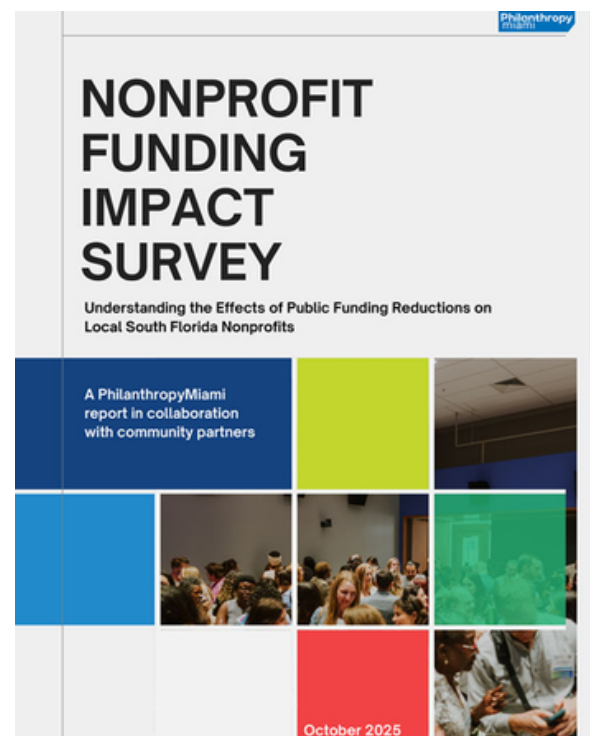
UNDERSTANDING SECTOR NEEDS

In response to growing concerns about public funding reductions, PhilanthropyMiami played a leading role in developing and distributing the **Nonprofit Funding Impact Survey**, which captured insights from more than **340 nonprofit organizations** across Miami-Dade County. The resulting report elevated awareness among funders, policymakers, and community partners about the financial challenges facing local nonprofits and the potential impact on essential community services.

\$59 MILLION+ Reported in Funding Losses Across **134 Nonprofits**

One of the first comprehensive snapshots of how public funding reductions were affecting South Florida's nonprofit sector.

419 responses representing 344 unique organizations



ADVOCACY IN ACTION

Beyond collecting data, PhilanthropyMiami worked alongside nonprofit leaders and community partners to strengthen the sector's voice through practical advocacy resources and civic engagement.

SUPPORTING COLLECTIVE ADVOCACY

PhilanthropyMiami joined the **Advocacy Collective**, a coalition of nonprofit and community partners working to protect community-based organization funding and strengthen coordinated advocacy across Miami-Dade.

As part of this effort, PhilanthropyMiami developed the **CBO Advocacy Toolkit** to equip nonprofit leaders with talking points, templates, and practical guidance for participating in public budgeting and policy discussions.



The online toolkit was viewed **more than 700 times**, equipping organizations with tools to advocate for the communities they serve.

COUNTY BUDGET HEARINGS

PhilanthropyMiami participated in Miami-Dade County budget hearings alongside nonprofit leaders and community partners, helping elevate the impact of potential funding reductions on community services.

Major Sector Outcome

During a critical county budget cycle, nearly **\$16 million in community-based organization funding** was placed in jeopardy. Through coordinated advocacy efforts across the nonprofit sector, the full amount was restored in the FY2026 Miami-Dade County budget, preserving essential services for thousands of residents.

NONPROFIT DAY IN TALLAHASSEE



Building on local advocacy efforts, PhilanthropyMiami served as Florida Nonprofit Alliance's Miami partner for the inaugural **Nonprofit Day in Tallahassee**, bringing nonprofit CEOs to the state capitol to meet directly with legislators and advocate for nonprofit priorities. For some participants, it was their first opportunity to engage directly with state policymakers and elevate the voice of Miami's nonprofit sector at the state level.

BUILDING STRONGER BOARDS

Strong nonprofit boards are essential to strong organizations. In 2025, PhilanthropyMiami expanded opportunities for community members to engage in nonprofit leadership through board education, networking, and new pathways to service.

BOARD MATCH PILOT

In partnership with The Miami Foundation, PhilanthropyMiami launched the **Board Match Pilot** to strengthen nonprofit governance by connecting skilled professionals with organizations seeking engaged, mission-driven board members.

The pilot successfully **matched 21 nonprofit organizations** with candidates, and **11 community leaders** were placed on nonprofit boards.

Building on the pilot's success, PhilanthropyMiami is working with The Miami Foundation and other community partners to expand the program in 2026.



BOARD CONNECT EVENT



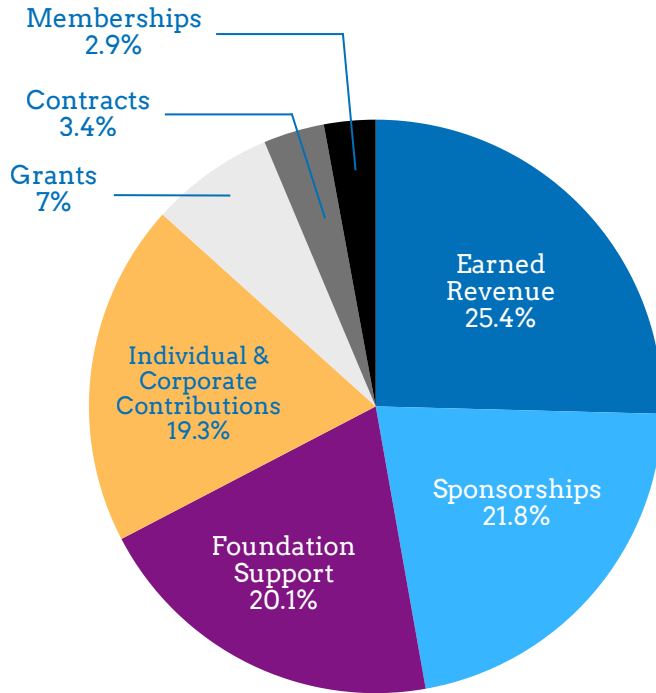
Board Connect created opportunities for community members to explore nonprofit board service while helping organizations connect with prospective leaders committed to strengthening their missions. Through networking, education, and meaningful conversations, participants gained insight into the role strong boards play in organizational success. Hosted in partnership with The Pontis Group, The Children's Trust, and the Center for Social Change, the event helped strengthen pathways to nonprofit leadership across Miami-Dade County.

FUTURE BOARD LEADERSHIP WORK

Building strong boards remains a critical part of strengthening the nonprofit sector. As PhilanthropyMiami continues to expand its governance initiatives, we are creating more opportunities for nonprofit organizations and community leaders to connect, serve, and lead.

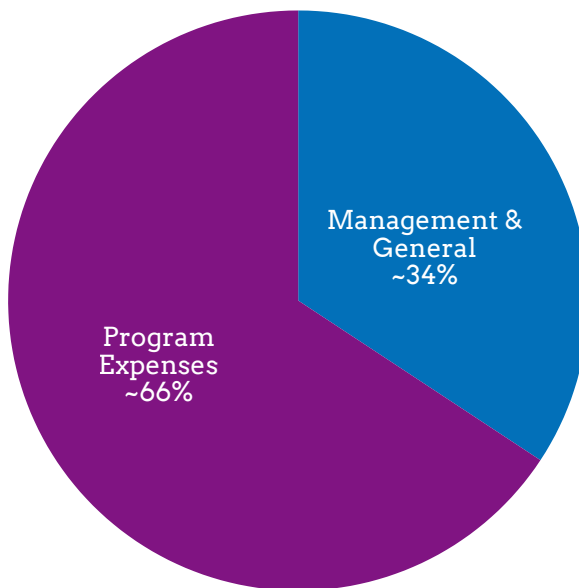
FINANCIAL SNAPSHOT

PhilanthropyMiami continues to strengthen its financial sustainability through a balanced mix of philanthropic support, corporate partnerships, and earned revenue that supports leadership development and sector capacity-building across Miami.



Revenue

Total Revenue **\$394,774**



Expenses

Total Expenses **\$361,443**

WITH GRATITUDE

The work of PhilanthropyMiami is made possible through the generosity, partnership, and leadership of individuals and organizations who believe in the power of a strong nonprofit sector.

We are grateful to the sponsors, institutional funders, board members, and strategic partners who support our mission and help strengthen the social impact ecosystem across Miami.

Supporters



WHAT'S AHEAD

Board Leadership Training & Pipeline Expansion

Building on the launch of our Board Match Pilot, we will expand board leadership training and continue connecting skilled professionals with nonprofits seeking engaged, mission-driven board members.

Advocacy & Sector Leadership

PhilanthropyMiami will continue advancing advocacy efforts that elevate nonprofit voices in policy and funding conversations, ensuring community-based organizations have a seat at the table.

IGNITE365: Year-Round Leadership Development

Through our growing IGNITE365 platform, we will offer year-round opportunities for nonprofit leaders to **Grow, Connect, and Lead** through workshops, peer learning, and sector convenings.

A STRONGER SECTOR. A STRONGER COMMUNITY.

The strength of Miami's nonprofit sector lies in the people who dedicate their time, talent, and resources to improving lives and building a more equitable community.

Together, we are proving that when leaders come together with purpose and vision, the **power of us can create lasting impact.**



Connect with Us